



THINK ACQUISITION



Capabilities Statement

www.thinkacquisition.net

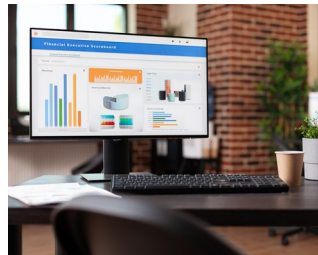
THINK Acquisition is an independent consulting, training and development firm focused on increasing the effectiveness of federal government teams and individuals in the areas of acquisition, contracting, leadership, administrative and program management. We deliver value through experiential learning and demonstrated expertise.



Core Competencies

Acquisition / Procurement Services

- ✓ Acquisition Planning
- ✓ Contract Management
- ✓ Project Management
- ✓ Strategic Planning & Execution
- ✓ Federal Acquisition Training
- ✓ Best-In-Class Solution Development
- ✓ Data Analysis
- ✓ Predictive Data Modeling
- ✓ Efficiency Modeling
- ✓ Effectiveness Modeling



Training & Development Services

- ✓ Leadership Development
- ✓ High Performance Teambuilding
- ✓ Personnel Development
- ✓ Executive Coaching



Corporate Data

CAGE: 89VE7 | **UEI:** M2M1NJS9FD3 | **Work Area:** Nationwide

Gov. Business POC: William Randolph

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Address: 25 Castle Haven Road - Hampton, VA 23666

Socio-Economic Status: SDVOSB, MBE, SWaM

NAICS: 541611: Admin. Mgmt. & General Mgmt. Consulting

611430: Professional Mgmt. Development Training



Past Performance



Department of Defense

Washington HQ Service

Date(s): 2020-2021 | **Value:** \$460,000+

Details: Contracting Acceleration Program

FPDS.gov: [Washington Headquarters Service](#)

P-Card Contracts: Over \$82k from 2020-Current



Department of Homeland Security

U.S. Coast Guard

Date(s): 2019 | **Value:** \$7.5k

Details: Emerging Leader Training (USCG Civilians)

FPDS.gov: [U.S. Coast Guard](#)

P-Card Contracts: Over \$82k from 2020-Current



Differentiators

- 26 Years of experience in procurement, acquisition and program management
- Former Head of Contracting Activity
- [Senior Procurement Executive \(SES\)](#)
- Trusted acquisition professional charged with training and development of generations of newly hired contracting interns regarding acquisition methodology, and contracting strategy, processes and techniques



Workshop Capabilities

- Contracts Management and Procurement Execution
- Leadership and Workforce Development
- Soft Skill Development and Coaching
- Transformational Leadership
- DISC Workplace Behavioral Assessments and Coaching
- Federal Acquisition Regulations System & Guiding Principles
- Market Research Strategies
- Purchase Requests (PR) Processes
- Performance-Based Requirements Definition
 - SOW vs. SOO vs. PWS
- Independent Government Cost Estimates (IGCE)
- High Performance Teams
- COR Training and Refreshers